



WHITMER & WORRALL LLC

1401 H STREET NW
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WASHINGTON, D.C. 20005

INTERNATIONAL TRADE AND MARKET ACCESS PRACTICE OVERVIEW

*A Leading Government Relations Firm
in Washington, D.C.*

RANKED BY BLOOMBERG GOVERNMENT AS ONE OF THE NATION'S
"TOP-PERFORMING" GOVERNMENT RELATIONS FIRMS IN 2017, 2019, 2020 AND 2021.



INTERNATIONAL TRADE AND MARKET ACCESS PRACTICE



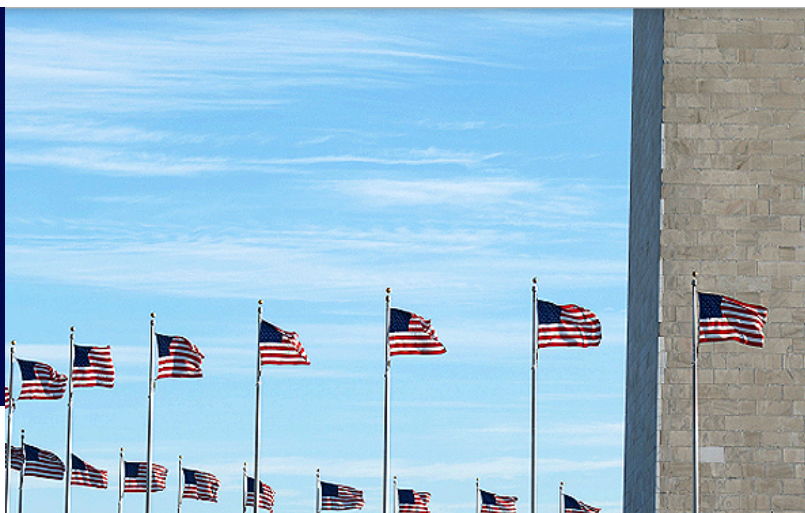
At Whitmer & Worrall, we have led successful advocacy efforts with the Executive Office of the President, federal agencies and Congress. Our strategic capabilities include:

INTERNATIONAL TRADE

- Advocacy related to ongoing or pending trade agreements, including USMCA
- Tariffs, U.S. global value chains and rules of origin
- Trade facilitation
- Trade policy strategies to improve competitive position and market access
- ECRA, FIRRMA and export controls
- Generalized System of Preferences and preference programs
- Best corporate practices related to international trade

TAX AND INCENTIVES

- Foreign and domestic incentives, and localization strategies for customers
- Global Low-Taxed Intangible Income
- Base Erosion and Anti-Abuse Tax
- Research and development appropriations
- Treatment of sales tax Collection for online purchases
- Marketplace Fairness Act
- Depreciation issues



OUR TEAM

Gabe Pellathy, Principal

For almost 20 years, Gabe has led government affairs activities related to trade, import and export issues, supply chain activities, market access, and tax policy incentives. His experience includes:

- Senior Government Relations and Business Development Executive at three Fortune 500 companies
- Chief of Staff, Commercial Service, International Trade Administration, U.S. Department of Commerce
- Senior Policy Advisor, Bureau of Industry and Security, U.S. Department of Commerce
- Attorney, Office of the U.S. Trade Representative

CONTACT US

Please contact us for more information about our services and expertise.

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GABE PELLATHY

Principal

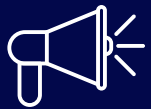
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FIRM EXPERTISE



Strategic Advocacy and
Government Relations
Outreach



Business / Industry / Non-
Profit Consulting



State and Federal
Marketing and Business
Development



Industry Coalition Design
and Management



Regulatory Risk
Management



General Representation in
Washington, D.C.



Legislative Advisory
Services



Federal Funding Strategy



PAC / Fundraising
Management and Strategy

ABOUT US

Whitmer & Worrall is a bipartisan government relations and strategic consulting firm headquartered in Washington, D.C. The firm's stated goal is to represent companies and institutions that seek to be the leaders of their respective industries. These may include Fortune 500 companies, innovative growth companies, colleges and universities, state and local governments, trade associations, as well as healthcare and other not-for-profit organizations.

Whitmer & Worrall is led by political professionals with a comprehensive knowledge of both the legislative and political process. We apply our skills and knowledge to navigate the highest levels of government. Our firm's professional backgrounds span federal agencies, Capitol Hill, fundraising and campaigns, trade associations, industry coalitions, business consulting, and corporate representation.

Our firm has the capability to help our clients navigate the complexities of the U.S. Congress, federal agencies, White House, and state capitols. We have the ability to affect policy and provide business development services for clients in Washington, D.C. and throughout the country.

AREAS OF SPECIALIZATION

Whitmer & Worrall specializes in several issue areas. Our firm has extensive and diverse experience as a result of working on many of the most prominent legislative issues over the past decade.

Primary practice areas include:

- Appropriations
- Defense and Homeland Security
- Energy
- Financial Services
- Healthcare
- Housing and Urban Development
- International Trade and Market Access
- State and Federal Marketing and Business Development
- Tax
- Technology
- Trade Association Management
- Transportation and Infrastructure