



WHITMER & WORRALL

Energy Practice

ThermoFisher
SCIENTIFIC

ThermaXX
jackets



plextronics

Honeywell

Our Firm

Over the past 10 years, Whitmer & Worrall has advanced and grown with the ever-changing energy market. The firm's energy practice is led by Corry Marshall, a senior member at Whitmer & Worrall, who has 17 years of legislative and public policy experience, and who has earned a reputation as a leading strategist in Washington for the energy industry.

Mr. Marshall most recently served as Chief of Staff to Congressman Bob Gibbs from Ohio whose district is in the center of the Utica Shale development. Prior to his role with Congressman Gibbs, Mr. Marshall held a position at the American Public Power Association (APPA), a trade association representing municipally owned electric utilities. There he worked on issues surrounding hydropower, federal power programs, smart grid, energy markets and environmental regulations impacting utilities where he established himself with energy policymakers, energy regulators and industry insiders. As Chief of Staff, Corry supported the Congressman's position as Chairman of the Water Resources and Environment Subcommittee on the House Transportation and Infrastructure Committee. The Committee has jurisdiction over the Army Corps of Engineers and its hydroelectric power, and has made significant changes in hydro development with the passage of the 2014 Water Resources Reform and Development Act (WRRDA). He also worked for Congresswoman Melissa Hart from Pennsylvania, where he served as the senior staffer handling energy issues.

Mr. Marshall maintains extensive ties to House and Senate leadership as well as with public policy staff on Capitol Hill. He is looking forward to furthering the firm's successful strategies to help clients achieve their energy policy goals. Some of the firm's energy clients have included: Thermaxx, BPL global, ThermoFisher Scientific and Plextronics.

Firm Expertise

- Strategic advocacy & government relations outreach
- Business / industry / non-profit consulting
- State & Federal marketing and business development
- Industry coalition design and management
- Regulatory risk management
- General representation in Washington, D.C.
- Legislative advisory services
- Federal funding strategy
- PAC / fundraising management and strategy

One of Washington's Leading Government Relations Consulting Firms

Working Together to Develop a Strategic Plan

The Whitmer & Worrall approach to serving our clients' needs relies on a combination of fully understanding our clients' business goals and objectives, and developing winning strategies to achieve success in Washington, D.C. Our approach is bipartisan in that the strategy, not the political party, defines which decision makers we target.

The Cornerstones of Our Firm's Approach

- Learning our clients' core business / competencies
- Developing a results oriented plan of action
- Operating as a trusted advisor to our client's professional staff
- Implementing and executing strategy

Contact Us

Please contact us for more information about our services and expertise.

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Visit us on the web at
www.whitmerworrall.com.

The Client Assessment

At Whitmer & Worrall, we will complete an exhaustive process of learning our clients' core business before we propose a strategy, engage in lobbying activities, or begin the process of influencing political and legislative outcomes. Prior to our government relations activities on Capitol Hill, we will want to spend time with our clients' leadership to learn as much as possible about their business plan.



A Trusted Extension of Your Staff

Our team functions as an extension of your professional staff and our commitment to our clients is to work hand-in-hand with them as a trusted advisor. Many active participants in the legislative process, including corporate and non-profit interests, do not have Washington, D.C. offices. Our firm plays an important role for our clients by offering them an on-going, full-time presence in the federal marketplace. This trusted role requires we offer regular communications and updates for our clients, which usually translates into our talking daily / weekly with the people we represent.